FINANCE COMMISSION OF TEXAS AUDIT COMMITTEE MEETING

Friday, February 14, 2020 8:30 a.m. Finance Commission Building William F. Aldridge Hearing Room 2601 N. Lamar Blvd. Austin, Texas 78705

Public comment on any agenda item or issue under the jurisdiction of the Finance Commission agencies is allowed. Finance Commission members who are not members of the Audit Committee may be present at this committee meeting creating a quorum of the Finance Commission.

- A. Review and Approval of the Minutes of the December 13, 2019 Audit Committee Meeting
- B. Review of Agencies' Activities
 - 1. Department of Savings and Mortgage Lending
 - 2. Office of Consumer Credit Commissioner
 - 3. Texas Department of Banking
- C. Discussion of and Possible Vote to Recommend that the Finance Commission Take Action on the Agencies' November 30, 2019 Investment Officer Reports
 - 1. Department of Savings and Mortgage Lending
 - 2. Office of Consumer Credit Commissioner
 - 3. Texas Department of Banking
- D. Discussion of and Possible Vote to Recommend that the Finance Commission Take Action on the Agencies' 2020 First Quarter Financial Statements
 - 1. Department of Savings and Mortgage Lending
 - 2. Office of Consumer Credit Commissioner
 - 3. Texas Department of Banking
- E. Report on Activities Relating to the Texas Financial Education Endowment Fund
- F. Discussion of and Possible Vote to Recommend that the Finance Commission Take Action on the Final Selection of Organizations to Receive Grant Funds in an Aggregate Amount Not to Exceed \$300,000 From the Texas Financial Education Endowment Fund

NOTE: The Audit Committee may go into executive session (close its meeting to the public) on any agenda item if appropriate and authorized by the Open Meetings Act, Texas Government Code, Chapter 551.

Meeting Accessibility: Under the Americans with Disabilities Act, the Finance Commission will accommodate special needs. Those requesting auxiliary aids or services should notify the Texas Department of Banking, 2601 North Lamar Boulevard, Austin, Texas 78705, (512) 936-6222, as far in advance of the meeting as possible.

This page left blank intentionally.

MINUTES OF THE AUDIT COMMITTEE MEETING Friday, December 13, 2019

The Audit Committee of the Finance Commission of Texas convened at 8:13 a.m. on December 13, 2019 with the following members present:

Audit Committee Members in Attendance:

Molly Curl, Chairman Hector Cerna Lori McCool

Chairman Curl announced there was a quorum of the Audit Committee of the Finance Commission of Texas with three members present. (:14 on audio file).

	AGENDA ITEM	ACTION	LOCATION ON AUDIO FILE
А.	Review and Approval of the Minutes of the October 18, 2019 and November 14, 2019 Audit Committee Meetings	Lori McCool made a motion to Approve the Minutes of the October 18, 2019 and November 14, 2019 Audit Committee Meetings. Hector Cerna seconded and the motion passed.	:23 start of discussion :32 Vote
В.	 Review of Agencies' Activities 1. Office of Consumer Credit Commissioner 2. Texas Department of Banking 3. Department of Savings and Mortgage Lending 	No Action Required.	:48 start of discussion
C.	Discussion and Possible Vote to Recommend that the Finance Commission Take Action on the Selection of an Internal Auditor for the Finance Commission Agencies for Fiscal Year 2020	Lori McCool made a motion to recommend that the Finance Commission Approve Weaver and Tidwell, LLP as the Internal Auditor for the Finance Commission Agencies for Fiscal Year 2020. Hector Cerna seconded and the motion passed.	3:21 start of discussion 5:12 Vote
D.	Report on Activities Relating to the Texas Financial Education Endowment Fund	No Action Required.	11:04 start of discussion

Minutes of the December 13, 2019 Audit Committee Meeting Page 2 of 2

There being no further business of the Audit Committee of the Finance Commission of Texas, Chairman Curl adjourned the meeting at 8:25 a.m. (12:40 on the audio file).

Molly Curl, Chairman, Audit Committee Finance Commission of Texas

Charles G. Cooper, Executive Director Finance Commission of Texas

Brenda Medina, Executive Assistant Finance Commission of Texas Department of Savings and Mortgage Lending Audit Activity Report as of January 31, 2020

No outstanding items.

Office of Consumer Credit Commissioner Status of Agency Activities and Outstanding Audit Findings and Recommendations as of January 31, 2020

Auditor Audit Area	Sunset Review Management Action for OCCC		Audit Report Date September 2018
Recommendation	Response	Status Update	Implementation Date
Apply the standard across-the-board requirement related to alternative dispute resolution to the finance agencies; Develop and encourage the use of negotiated rulemaking procedures and alternative dispute resolution procedures (7.2)	Rules adopted by the Finance Commission at the December meeting.	Complete	January 2020

Future Items			
Entity	Activity	Status	Date
State Office of Risk	Rick Management Program Roview	Donding	April 7, 2020
Management	Risk Management Program Review	Pending	April 7, 2020

Texas Department of Banking Outstanding Audit Findings/Recommendations Report as of January 31, 2020

No outstanding items.

Department of Savings and Mortgage Lending Investment Officer Report as of November 30, 2019

		Recover	ry Fund			
	Beginning Balance	Additions/	Interest	Bank	Ending Balance	
	9/1/2019	Reductions	Received	Fees	11/30/2019	_
Cash & Cash Equivalents	\$4,228,366.07	\$8,445.00	\$22,283.24	(\$152.46)	\$4,258,941.85	_
Bank Name	Туре		Maturity Date	Interest Rate	Book/Market Value	Accrued Interest
Tx Treasury Safekeeping Trust Co	Overnight Repurchase	e Agreements	12/1/2019	1.59%	\$2,516,880.56	\$111.16
First Fed Community Bank, SSB	CD - 24 months		12/13/2019	0.95%	248,446.16	4,582.80
Spirit of Texas, SSB	CD - 24 months		12/15/2019	1.35%	250,000.00	6,703.13
Third Coast Bank SSB	CD - 24 months		2/4/2020	0.70%	250,000.00	1,448.61
South Star Bank SSB	CD - 24 months		4/17/2020	1.05%	250,000.00	320.83
Dalhart Federal Savings	CD - 24 months		10/18/2020	2.50%	250,000.00	7,083.33
Horizon Bank SSB	CD - 24 months		1/31/2021	2.27%	250,000.00	488.68
TBK Bank	CD - 24 months		4/7/2021	3.00%	243,615.13	1,116.57
				-	\$4,258,941.85	\$21,855.11

Investment Position:

The Fund is capable of meeting all known obligations.

Investment Officer: /s/Antonia Antov

Investment Officer: /s/Steven O'Shields

Investment Compliance:

The Department's Investment Policy has been followed.

Date: 1/9/2020

Date: 1/9/2020

Office of Consumer Credit Commissioner Fiscal Year 2020 - 1st Quarter

		Resid	ential Mort	gage L	.oan Origin	ator Re	ecovery Tru	st Fur	nd #3008	
-	ning Balance at 09/01/19		ditions / eductions)	Inte	erest Paid	Paid	Bank Fees	End	ing Balance at 11/30/19	Current Interest Rate
\$	155,988.68	\$	475.00	\$	712.86	\$	(30.38)	\$	157,146.16	1.589%

Prepared By: /s/ Adrian Alejandro Hernandez

Date: 01/14/2020

Investment Officer: /s/ Christina Cuellar Hoke

Date: 01/15/2020

Note: These funds are held at the Texas Treasury Safekeeping Trust Company in overnight repurchase agreements. The above investments are in compliance with the agency's investment policy.

Office of Consumer Credit Commissioner Fiscal Year 2020 - 1st Quarter

						Texas F	inan	cial Education E	ndov	vment Fund #	#3071			
	-	inning Balance at 9/01/19		Additions	Ir	nterest Paid		Transfers	Dis	Grant bursements	Pa	id Bank Fees	Ending Balance at 11/30/19	Current Interest Rate
Cash	\$	2,019,402.48	\$	7,623.39	\$	8,936.04	\$	(650,000.00)	\$	(76,541.42)	\$	(5,560.54)	\$ 1,303,859.95	1.589%
Invested Portfolio	-	inning Balance at 09/01/19		Additions	*Ch	nange in Value		Transfers	Tr	ransfer Out		Paid Fees	Ending Balance at 11/30/19	
Investments - STIF Interest & Dividends Receivable Trade Receivables Investments - Equities Investments - Alternatives Investments - Fixed Income Investments - Futures	\$	1,873,835.17 3,764.83 - 10,576.39 3,553,587.82 413,283.82 -	\$	15,589.09	\$	57,000.01 (338.26) - 998.15 119,355.53 (40,942.58) -	\$	650,000.00			\$	(1,355.40)	\$ 2,595,068.87 3,426.57 - 11,574.54 3,672,943.35 372,341.24 -	
Investments - SWAPS, at Fair Value Total Assets-Invested Portfolio	\$	9,979.62 5,865,027.65	\$	15,589.09	\$	5,971.54 142,044.39	\$	650,000.00	\$	-	\$	(1,355.40)	15,951.16 \$ 6,671,305.73	
Liabilities														
Accounts Payable Interest Payable Trade Payables Futures Contracts, at Fair Value Swaps, at Fair Value	\$	(3,009.32) (1,722.16) - - (5,696.61)	\$	(13,558.92) 93.07 - - 5,341.69	\$	-	\$	-	\$	-	\$	-	\$ (16,568.24) (1,629.09) - - (354.92)	
Total Liabilities	\$	(10,428.09)	\$	(8,124.16)	\$	-	\$	-	\$	-	\$	-	\$ (18,552.25)	
Total Net Fiduciary Assets-Invested Portfolio	\$	5,854,599.56											\$ 6,652,753.48	
Total Endowment Funds	\$	7,874,002.04											\$ 7,956,613.43	
	Note	: These funds are The above inve				, ,								
	* Re	flects redistribute	d amo	ount among the	e asset	classes in addit	ion to	o market value ac	ljustm	nent.				
Prepared By: /s/	Adria	an Alejandro Herr	nande	Z	_						Date	01/15/2020		_
Investment Officer: /s/	Chris	stina Cuellar Hoke	1		_						Date:	01/15/2020		_

Department of Banking Quarterly Investment Report September 1, 2019 to November 30, 2019

	Book Value at August	Interest Income	Trustee	Other	Other	Book Value at		Investment	Maturity	Interest
Seized Prepaid Funeral Funds	31, 2019	Received	Fees Paid	Deductions	Additions	November 30, 2019	Financial Institution	Туре	Date	Rate
	* 0.00	# 0.00	# 0.00	\$ 0.00	\$ 0.00	A0 00				
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			N/A	N/A
Total Seized Funds	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				

Notes:

/s/Jesse Saucillo12/16/2019Investment OfficerDate

/s/ Sami Chadli Investment Officer 12/30/2019 Date

Trust-Funded Prepaid Funeral Guaranty Fund Quarterly Investment Report September 1, 2019 to November 30, 2019

Book Value at August 31, 2019	Interest Income <u>Received</u>	Trustee <u>Fees Paid</u>	(1) Other <u>Deductions</u>	(2) Other <u>Additions</u>	Book/Market Value at November 30, 2019	Maturity <u>Date</u>	Interest <u>Rate</u>	Accrued Interest on CDs
\$1,436,029.39	\$7,777.77	\$80.57	\$11,341.25	\$2,785.00	\$1,435,170.34			\$2,052.36
	Trust Accou	int Balances a	at Trustee/Depo	sitories				
	Veritex Co State Ba	mmunity Banl ank of Texas,	ping Trust Com k, Dallas, Texas Dallas, Texas (s, Elgin, Texas (s (CD) CD)	\$705,238.78 \$245,405.87 \$240,000.00 \$244,525.69	12/1/2019 12/14/2019 12/16/2019 4/18/2020	1.59% 2.47% 2.60% 2.43%	\$1,295.34 \$170.96 \$586.06
				Subtota	\$1,435,170.34			

(1) Other deductions include: (a) \$1,588.50 guaranty fund claim paid to Vasquero related to a PFC sold by EI Paso Mission Funeral Home but not previously reported to the Department; (b) \$2,578.80 refund to consumers of PFCs in default and \$6,246.75 escheated to the Comptroller's Office as abandoned property related to Hernandez Funeral Home; and (c) \$521.35 restitution to consumers and \$405.85 escheated to the Comptroller's Office as abandoned property related to Amarillo Family Funeral Home.

(2) Other additions include: (a) \$485.00 in PFC payments from consumers regarding Hernandez Funeral Home; (b) \$2,000.00 restitution received from Mr. Kevin Keeney; and (c) \$300.00 restitution received from Mr. Marc Gonzalez.

* These funds are held at the Texas Treasury Safekeeping Trust Company in overnight repurchase agreements. The above investments are in compliance with the investment strategies of Administrative Memorandum 2016.

> /s/ Jesse Saucillo Investment Officer

/s/

12/16/2019 Date

Sami Chadli Investment Officer

12/30/2019 Date

Insurance-Funded Prepaid Funeral Guaranty Fund Quarterly Investment Report September 1, 2019 to November 30, 2019

Book Book Value at August 31, 2019	Interest Income <u>Received</u>	Trustee <u>Fees Paid</u>	Other <u>Deductions</u>	Other <u>Additions</u>	Book/Market Value at November 30, 2019	Maturity <u>Date</u>	Interest <u>Rate</u>	Accrued Interest on CDs
\$637,695.29	\$3,175.15	\$53.42	\$0.00	\$0.00	\$640,817.02			\$150.07
			Trustee/Deposit		\$395,185.47	12/1/2019	1.59%	
		•	nton, Texas (CD		<u>\$245,631.55</u> \$640,817.02	7/14/2020	2.23%	\$150.07

* These funds are held at the Texas Treasury Safekeeping Trust Company in overnight repurchase agreements. The above investments are in compliance with the investment strategies of Administrative Memorandum 2016.

Jesse Saucillo /s/ Investment Officer

12/16/2019 Date

Sami Chadli /s/

Investment Officer

12/30/2019 Date

Department of Savings and Mortgage Lending Operating Statement and Budget Analysis For the Quarter Ending November 30, 2019

						Ç	QUA	RTER PERI	FOR	MANCE				FY	2020 PERFC	ORM	ANCE	
		FY 2019		FY 2020	1	st Quarter	1	st Quarter	(0)	ver)/Under	Percent		YTD		YTD	(0)	ver)/Under	Percent
	A	ACTUAL	H	BUDGET]	BUDGET		ACTUAL	B	UDGET	BUDGET		BUDGET		ACTUAL	B	UDGET	BUDGET
REVENUES																		
Thrift Industry																		
Assessments	\$	2,517,501	\$	2,609,638	\$	639,911	\$	639,911	\$	-	0.0%	\$	639,911	\$	639,911	\$	-	0.0%
Application Fees		14,600		20,000		11,000		15,500		(4,500)	-40.9%		11,000		15,500		(4,500)	-40.9%
Mortgage Industry																		
Licensing Fees		3,117,153		3,024,935		1,510,605		1,613,786		(103,181)	-6.8%		1,510,605		1,613,786		(103,181)	-6.8%
Administrative Penalties		410,869		-		-		134,399		(134,399)	0.0%		-		134,399		(134,399)	0.0%
Misc. Revenues		239,605		203,000		50,100		43,731		6,369	12.7%		50,100		43,731		6,369	12.7%
TOTAL REVENUES	\$	6,299,727	\$	5,857,573	\$	2,211,616	\$	2,447,327	\$	(235,711)	-10.7%	\$	2,211,616	\$	2,447,327	\$	(235,711)	-10.7%
EXPENDITURES																		
Personnel Costs																		
Employee Compensation	\$	3,718,849	\$	4,019,558	\$	951,729	\$	942,375	\$	9,354	1.0%	\$	951,729	\$	942,375	\$	9,354	1.0%
Employee Benefits		1,228,137		1,335,363		311,600		305,940		5,660	1.8%		311,600		305,940		5,660	1.8%
Add'l Health/Retirement		53,983		60,011		14,500		13,975		525	3.6%		14,500		13,975		525	3.6%
Other Personnel Costs		72,435		78,795		16,677		16,377		300	1.8%		16,677		16,377		300	1.8%
Subtotal Personnel Costs	\$	5,073,403	\$	5,493,727	\$	1,294,506	\$	1,278,667	\$	15,839	1.2%	\$	1,294,506	\$	1,278,667	\$	15,839	1.2%
Travel																		
In-State	\$	211,440	\$	213,500	\$	56,875	\$	55,350	\$	1,525	2.7%	\$	56,875	\$	55,350	\$	1,525	2.7%
Out-of-State		46,827		72,700		18,425		17,849		576	3.1%		18,425		17,849		576	3.1%
Subtotal Travel	\$	258,267	\$	286,200	\$	75,300	\$	73,199	\$	2,101	2.8%	\$	75,300	\$	73,199	\$	2,101	2.8%
Operating Costs																		
Professional Fees	\$	75,959	¢	83,500	¢	29,400	\$	16,307	\$	13,093	44.5%	¢	29,400	\$	16,307	\$	13,093	44.5%
Consumables	ę	10,785	Ŷ	11,000	φ	2,750	φ	2,265	Ŷ	485	17.6%		2,750	Ŷ	2,265	Ŷ	485	17.6%
Office Utilities		15,401		16,761		2,750 4,150		3,727		403	17.070		2,750 4,150		3,727		403	10.2%
Rent - Building/Space		2,690		6,050		3,375		3,169		206	6.1%		3,375		3,169		206	6.1%
Rent - Equipment/Other		1,085		1,250		1,250		1,223		200	2.2%		1,250		1,223		200	2.2%
Communications		56,364		74,566		35,601		34,474		1,127	3.2%		35,601		34,474		1,127	3.2%
Information Technology	1	110,597		128,183		17,918		17,880		38	0.2%		17,918		17,880		38	0.2%
Employee Training	1	47,550		54,000		14,000		13,878		122	0.2%		14,000		13,878		122	0.9%
Misc. Operating Costs	1	226,769		159,740		51,983		48,222		3,761	7.2%		51,983		48,222		3,761	7.2%
Subtotal Operating Costs	\$	547,198	\$	535,050	\$	160,427	\$	141,144	\$	19,283	12.0%	\$	160,427	\$	141,144	\$	19,283	12.0%
		, -		, -		, .		,		, -			, .		,	-	, -	
TOTAL EXPENDITURES	\$	5,878,869	\$	6,314,977	\$	1,530,233	\$	1,493,010	\$	37,223	2.4%	\$	1,530,233	\$	1,493,010	\$	37,223	2.4%
EXPENDITURES (OVER)/																		
UNDER REVENUES	\$	420,858	\$	(457,404)	\$	681,383	\$	954,317	\$	(272,934)	-40.1%	\$	681,383	\$	954,317	\$	(272,934)	-40.1%

Department of Savings and Mortgage Lending Budget Variance Analysis For the Quarter Ending November 30, 2019

Revenues:

Overall revenues are at 10.7% over budget.

<u>Licensing Revenues</u> – Overall licensing revenues are 6.8% over budget due to higher than budgeted RMLO license renewal applications received.

Fines and Penalties - No amount was budgeted.

Expenditures:

Overall expenditures are at 2.4% under budget.

<u>Professional Fees</u> – This category is under budget due to lower than budgeted expenditures for legal services performed by Office of Attorney General.

<u>Travel</u> – This category is 2.8% under budget.

Tra	avel Breakdown 1 st Q	tr FY20	
Category	In-State	Out-of-State	Total
Regulation and Supervision	\$49,959	\$2,649	\$52,608
Development and Training	5,139	14,755	19,894
Other Regulatory Activities	0	445	445
Non-Employee Travel	252		252
Total	\$55,350	\$17,849	\$73,199

	 ACTUAL
Cash at Beginning of Period	\$ 10,403,154
Revenues Over (Under) Expenditures CY	954,317
Revenues Over (Under) Expenditures PY	2,215
Increase (Decrease) in Payables	(265,614)
(Increase) Decrease in Receivables	(12,758)
Cash at End of Period	\$ 11,081,314
Reserved Cash Balance:	
Bldg. maintenance/IT	\$ -
Long-term facilities planning	6,250,364
Payables (net of receivables)	488,029
Lump Sums for Retirements	200,900
Program Funds	-
Other	 -
Total Reserved Cash Balance	\$ 6,939,293
Unreserved Cash Balance:	
Future Operations	\$ 4,142,021
Total Unreserved Cash Balance	\$ 4,142,021
Total Cash Balance	\$ 11,081,314
Unreserved Cash/FY2020 Monthly Budget	7.9 months

Department of Savings and Mortgage Lending Liquidity Report For the Quarter Ending November 30, 2019

Office of Consumer Credit Commissioner Operating Statement and Budget Analysis For the Quarter Ending November 30, 2019

FY 2019 ACTUAL FY 2020 BUDGET REVENUES Industry Consumer Lending Industry Credit Access Industry \$2,072,126 \$2,140,633 MVSF Industry 4,397,417 933,300 Pawn 1,059,100 925,632 Registered Industry of Entities Penalties 315,676 293,760 Miscellaneous Revenue 262,431 210,000 TOTAL REVENUES \$9,431,675 \$5,669,525 EXPENDITURES Personnel Costs \$5,084,961 \$5,247,775 Employee Compensation Employee Benefits 1,787,102 1,608,490 Add'l Health/Retirement 74,870 308,745 Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 12,190 16,000 Office Utilities 13,732 21,400 Retn - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995	1st Quarter BUDGET \$1,114,801 481,209 233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,959,498 \$1,959,498 \$1,959,498 \$1,272,532 386,266 76,403 27,377 \$1,762,578 \$1,92,375	1st Quarter ACTUAL \$573,083 54,375 381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848	(Over)/Under BUDGET \$541,718 426,834 (148,389) (6,180) 868 (30,250) (9,754) \$774,848 \$777,220 16,461 6,088 3,961 \$103,731	Percent BUDGET 51.4% 11.3% 163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5% 94.1%	YTD BUDGET \$1,114,801 481,209 233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,959,498 \$1,959,498 \$1,959,498 \$1,959,498 \$1,959,498	YTD ACTUAL \$573,083 54,375 381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848	(Over)/Under BUDGET \$541,718 426,834 (148,389) (6,180) 868 (30,250) (9,754) \$777,820 16,461 6,088 3,961 \$103,731	Percent BUDGET 51.4% 11.3% 163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5% 94.1%
REVENUES Industry Consumer Lending Industry Credit Access Industry MVSF Industry \$2,072,126 \$2,140,633 MVSF Industry Pawn 1,181,425 1,166,200 Pawn 4,397,417 933,300 Pawn 1,059,100 925,632 Registered Industry of Entities 315,676 293,760 Penalties 143,500 0 Miscellaneous Revenue 262,431 210,000 TOTAL REVENUES \$9,431,675 \$5,669,525 EXPENDITURES \$9,431,675 \$5,669,525 ExPENDITURES \$9,431,675 \$5,669,525 Exployee Compensation Employee Benefits 1,787,102 1,608,490 Add'I Health/Retirement 74,870 308,745 Other Personnel Costs \$7,121,384 \$7,278,880 Travel \$7,71,680 \$769,500 In-State \$7,71,680 \$769,500 Out-of-State \$101,035 \$226,450 Consumables 12,190 16,000 Operating Costs \$101,035 \$226,450 Professional Fees \$101,035 \$226,450	\$1,114,801 481,209 233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,959,498 \$1,272,532 386,266 76,403 27,377 \$1,762,578	\$573,083 54,375 381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848	\$541,718 426,834 (148,389) (6,180) 868 (30,250) (9,754) \$774,848 \$7774,848 \$777,220 16,461 6,088 3,961	51.4% 11.3% 163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%	\$1,114,801 481,209 233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,959,498 \$1,272,532 386,266 76,403 27,377	\$573,083 54,375 381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417	\$541,718 426,834 (148,389) (6,180) 868 (30,250) (9,754) \$7774,848 \$7774,848 \$777,220 16,461 6,088 3,961	51.4% 11.3% 163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%
Industry \$2,072,126 \$2,140,633 Credit Access Industry 1,181,425 1,166,200 MVSF Industry 4,397,417 933,300 Pawn 1,059,100 925,632 Registered Industry of Entities 315,676 293,760 Penalties 143,500 0 Miscellaneous Revenue 262,431 210,000 TOTAL REVENUES \$9,431,675 \$5,669,525 EXPENDITURES \$9,431,675 \$5,669,525 Expendence Compensation \$5,084,961 \$5,247,775 Employee Compensation \$5,084,961 \$5,247,775 Employee Benefits 1,787,102 1,608,490 Add'I Health/Retirement 74,870 308,745 Other Personnel Costs \$7,121,384 \$7,278,880 Travel \$771,680 \$769,500 In-State \$771,680 \$769,500 Out-of-State 7,834 \$,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$12,190 16,000 Office Utilities <td< th=""><th>481,209 233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,959,498 \$1,272,532 386,266 76,403 27,377 \$1,762,578</th><th>54,375 381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848</th><th>426,834 (148,389) (6,180) 868 (30,250) (9,754) \$7774,848 \$777,220 16,461 6,088 3,961</th><th>11.3% 163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%</th><th>481,209 233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,272,532 386,266 76,403 27,377</th><th>54,375 381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417</th><th>426,834 (148,389) (6,180) 868 (30,250) (9,754) \$7774,848 \$7774,848 \$777,220 16,461 6,088 3,961</th><th>11.3% 163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%</th></td<>	481,209 233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,959,498 \$1,272,532 386,266 76,403 27,377 \$1,762,578	54,375 381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848	426,834 (148,389) (6,180) 868 (30,250) (9,754) \$7774,848 \$777,220 16,461 6,088 3,961	11.3% 163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%	481,209 233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,272,532 386,266 76,403 27,377	54,375 381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417	426,834 (148,389) (6,180) 868 (30,250) (9,754) \$7774,848 \$7774,848 \$777,220 16,461 6,088 3,961	11.3% 163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%
Consumer Lending Industry Credit Access Industry \$2,072,126 \$2,140,633 MVSF Industry MVSF Industry 1,181,425 1,166,200 MVSF Industry 4,397,417 933,300 Pawn 1,059,100 925,632 Registered Industry of Entities 315,676 293,760 Penalties 143,500 0 Miscellaneous Revenue 262,431 210,000 TOTAL REVENUES \$9,431,675 \$5,669,525 EXPENDITURES \$9,431,675 \$5,669,525 Personnel Costs 1,787,102 1,608,490 Add'I Health/Retirement 74,870 308,745 Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$779,513 \$778,000 Out-of-State 7,834 8,500 Subtotal Travel \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent	481,209 233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,959,498 \$1,272,532 386,266 76,403 27,377 \$1,762,578	54,375 381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848	426,834 (148,389) (6,180) 868 (30,250) (9,754) \$7774,848 \$777,220 16,461 6,088 3,961	11.3% 163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%	481,209 233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,272,532 386,266 76,403 27,377	54,375 381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417	426,834 (148,389) (6,180) 868 (30,250) (9,754) \$7774,848 \$7774,848 \$777,220 16,461 6,088 3,961	11.3% 163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%
Credit Access Industry 1,181,425 1,166,200 MVSF Industry 4,397,417 933,300 Pawn 1,059,100 925,632 Registered Industry of Entities 315,676 293,760 Penalties 143,500 0 Miscellaneous Revenue 262,431 210,000 TOTAL REVENUES \$9,431,675 \$5,669,525 EXPENDITURES \$9,431,675 \$5,247,775 Employee Compensation \$5,084,961 \$5,247,775 Employee Benefits 1,787,102 1,608,490 Add'I Health/Retirement 74,870 308,745 Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$771,680 \$769,500 Out-of-State 7,834 8,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other	481,209 233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,959,498 \$1,272,532 386,266 76,403 27,377 \$1,762,578	54,375 381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848	426,834 (148,389) (6,180) 868 (30,250) (9,754) \$7774,848 \$777,220 16,461 6,088 3,961	11.3% 163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%	481,209 233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,272,532 386,266 76,403 27,377	54,375 381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417	426,834 (148,389) (6,180) 868 (30,250) (9,754) \$7774,848 \$7774,848 \$777,220 16,461 6,088 3,961	11.3% 163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%
MVSF Industry 4,397,417 933,300 Pawn 1,059,100 925,632 Registered Industry of Entities 315,676 293,760 Penalties 143,500 0 Miscellaneous Revenue 262,431 210,000 TOTAL REVENUES \$9,431,675 \$5,669,525 EXPENDITURES \$9,431,675 \$5,669,525 Personnel Costs 1,787,102 1,608,490 Add'I Health/Retirement 74,870 308,745 Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$779,513 \$778,000 Out-of-State \$7,834 8,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,959,498 \$1,272,532 386,266 76,403 27,377 \$1,762,578	381,714 18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848	(148,389) (6,180) 868 (30,250) (9,754) \$7774,848 \$777,220 16,461 6,088 3,961	163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%	233,325 11,893 72,373 0 45,896 \$1,959,498 \$1,272,532 386,266 76,403 27,377	381,714 18,073 71,505 30,250 <u>55,650</u> \$1,184,650 \$1,195,312 369,805 70,315 23,417	(148,389) (6,180) 868 (30,250) (9,754) \$7774,848 \$777,220 16,461 6,088 3,961	163.6% 152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%
Pawn 1,059,100 925,632 Registered Industry of Entities 315,676 293,760 Penalties 143,500 0 Miscellaneous Revenue 262,431 210,000 TOTAL REVENUES \$9,431,675 \$5,669,525 EXPENDITURES \$9,431,675 \$5,669,525 Expendence \$5,084,961 \$5,247,775 Employee Compensation \$5,084,961 \$5,247,775 Employee Benefits 1,787,102 1,608,490 Add'I Health/Retirement 74,870 308,745 Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$779,513 \$778,000 Out-of-State 7,834 8,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,	11,893 72,373 0 45,896 \$1,959,498 \$1,959,498 \$1,272,532 386,266 76,403 27,377 \$1,762,578	18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848	(6,180) 868 (30,250) (9,754) \$7774,848 \$777,220 16,461 6,088 3,961	152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%	11,893 72,373 0 45,896 \$1,959,498 \$1,272,532 386,266 76,403 27,377	18,073 71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417	(6,180) 868 (30,250) (9,754) \$7774,848 \$777,220 16,461 6,088 3,961	152.0% 98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%
Registered Industry of Entities Penalties 315,676 293,760 Miscellaneous Revenue 262,431 210,000 TOTAL REVENUES \$9,431,675 \$5,669,525 EXPENDITURES \$9,431,675 \$5,669,525 EXPENDITURES \$5,084,961 \$5,247,775 Employee Compensation Employee Benefits \$5,084,961 \$5,247,775 Add'I Health/Retirement 74,870 308,745 Other Personnel Costs \$77,121,384 \$7,278,880 Travel \$7,121,384 \$7,278,880 Un-State \$771,680 \$769,500 Out-of-State \$7,834 8,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables \$12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	72,373 0 45,896 \$1,959,498 \$1,272,532 386,266 76,403 27,377 \$1,762,578	71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848	868 (30,250) (9,754) \$7774,848 \$777,220 16,461 6,088 3,961	98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%	72,373 0 45,896 \$1,959,498 \$1,272,532 386,266 76,403 27,377	71,505 30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417	868 (30,250) (9,754) \$7774,848 \$777,220 16,461 6,088 3,961	98.8% 0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%
Penalties 143,500 0 Miscellaneous Revenue 262,431 210,000 TOTAL REVENUES \$9,431,675 \$5,669,525 EXPENDITURES \$9,431,675 \$5,669,525 Personnel Costs Employee Compensation \$5,084,961 \$5,247,775 Employee Benefits 1,787,102 1,608,490 Add'l Health/Retirement 74,870 308,745 Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$771,1680 \$769,500 Out-of-State 7,834 8,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	0 45,896 \$1,959,498 \$1,272,532 386,266 76,403 27,377 \$1,762,578	30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848	(30,250) (9,754) \$7774,848 \$777,220 16,461 6,088 3,961	0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%	0 45,896 \$1,959,498 \$1,272,532 386,266 76,403 27,377	30,250 55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417	(30,250) (9,754) \$774,848 \$77,220 16,461 6,088 3,961	0.0% 121.3% 60.5% 93.9% 95.7% 92.0% 85.5%
Miscellaneous Revenue 262,431 210,000 TOTAL REVENUES \$9,431,675 \$5,669,525 EXPENDITURES \$9,431,675 \$5,669,525 Personnel Costs \$5,084,961 \$5,247,775 Employee Compensation \$5,084,961 \$5,247,775 Employee Benefits 1,787,102 1,608,490 Add'I Health/Retirement 74,870 308,745 Other Personnel Costs \$77,121,384 \$7,278,880 Travel \$77,121,384 \$7,278,880 Out-of-State \$779,513 \$778,000 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	45,896 \$1,959,498 \$1,272,532 386,266 76,403 27,377 \$1,762,578	55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848	(9,754) \$7774,848 \$777,220 16,461 6,088 3,961	121.3% 60.5% 93.9% 95.7% 92.0% 85.5%	45,896 \$1,959,498 \$1,272,532 386,266 76,403 27,377	55,650 \$1,184,650 \$1,195,312 369,805 70,315 23,417	(9,754) \$7774,848 \$777,220 16,461 6,088 3,961	121.3% 60.5% 93.9% 95.7% 92.0% 85.5%
TOTAL REVENUES \$9,431,675 \$5,669,525 EXPENDITURES Personnel Costs \$5,084,961 \$5,247,775 Employee Compensation \$5,084,961 \$5,247,775 Employee Benefits 1,787,102 1,608,490 Add'l Health/Retirement 74,870 308,745 Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$779,513 \$778,000 Out-of-State \$779,513 \$778,000 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	\$1,959,498 \$1,272,532 386,266 76,403 27,377 \$1,762,578	\$1,184,650 \$1,195,312 369,805 70,315 23,417 \$1,658,848	\$774,848 \$77,220 16,461 6,088 3,961	60.5% 93.9% 95.7% 92.0% 85.5%	\$1,959,498 \$1,272,532 386,266 76,403 27,377	\$1,184,650 \$1,195,312 369,805 70,315 23,417	\$774,848 \$77,220 16,461 6,088 3,961	60.5% 93.9% 95.7% 92.0% 85.5%
EXPENDITURES Solution \$5,084,961 \$5,247,775 Employee Compensation \$5,084,961 \$5,247,775 Employee Benefits 1,787,102 1,608,490 Add'l Health/Retirement 74,870 308,745 Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$771,1680 \$769,500 Out-of-State 7,834 8,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	\$1,272,532 386,266 76,403 27,377 \$1,762,578	\$1,195,312 369,805 70,315 23,417 \$1,658,848	\$77,220 16,461 6,088 3,961	93.9% 95.7% 92.0% 85.5%	\$1,272,532 386,266 76,403 27,377	\$1,195,312 369,805 70,315 23,417	\$77,220 16,461 6,088 3,961	93.9% 95.7% 92.0% 85.5%
Personnel Costs \$5,084,961 \$5,247,775 Employee Compensation \$5,084,961 \$5,247,775 Employee Benefits 1,787,102 1,608,490 Add'l Health/Retirement 74,870 308,745 Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$771,680 \$769,500 Out-of-State \$7,834 \$5,000 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	386,266 76,403 27,377 \$1,762,578	369,805 70,315 23,417 \$1,658,848	16,461 6,088 3,961	95.7% 92.0% 85.5%	386,266 76,403 27,377	369,805 70,315 23,417	16,461 6,088 3,961	95.7% 92.0% 85.5%
Personnel Costs \$5,084,961 \$5,247,775 Employee Compensation \$5,084,961 \$5,247,775 Employee Benefits 1,787,102 1,608,490 Add'I Health/Retirement 74,870 308,745 Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$771,680 \$769,500 Out-of-State \$7,834 \$5,000 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	386,266 76,403 27,377 \$1,762,578	369,805 70,315 23,417 \$1,658,848	16,461 6,088 3,961	95.7% 92.0% 85.5%	386,266 76,403 27,377	369,805 70,315 23,417	16,461 6,088 3,961	95.7% 92.0% 85.5%
Employee Compensation \$5,084,961 \$5,247,775 Employee Benefits 1,787,102 1,608,490 Add'l Health/Retirement 74,870 308,745 Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$7,121,384 \$7,278,880 Un-State \$771,680 \$769,500 Out-of-State 7,834 \$,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	386,266 76,403 27,377 \$1,762,578	369,805 70,315 23,417 \$1,658,848	16,461 6,088 3,961	95.7% 92.0% 85.5%	386,266 76,403 27,377	369,805 70,315 23,417	16,461 6,088 3,961	95.7% 92.0% 85.5%
Employee Benefits 1,787,102 1,608,490 Add'l Health/Retirement 74,870 308,745 Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$7,121,384 \$7,278,880 In-State \$771,680 \$769,500 Out-of-State 7,834 8,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	386,266 76,403 27,377 \$1,762,578	369,805 70,315 23,417 \$1,658,848	16,461 6,088 3,961	95.7% 92.0% 85.5%	386,266 76,403 27,377	369,805 70,315 23,417	16,461 6,088 3,961	95.7% 92.0% 85.5%
Add'l Health/Retirement Other Personnel Costs 74,870 308,745 Subtotal Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$771,680 \$769,500 Out-of-State \$779,513 \$778,000 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	76,403 27,377 \$1,762,578	70,315 23,417 \$1,658,848	6,088 3,961	92.0% 85.5%	76,403 27,377	70,315 23,417	6,088 3,961	92.0% 85.5%
Other Personnel Costs 174,451 113,870 Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel \$7,121,384 \$7,278,880 In-State \$771,680 \$769,500 Out-of-State 7,834 8,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	27,377 \$1,762,578	23,417 \$1,658,848	3,961	85.5%	27,377	23,417	3,961	85.5%
Subtotal Personnel Costs \$7,121,384 \$7,278,880 Travel In-State \$7771,680 \$769,500 Out-of-State 7,834 8,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	\$1,762,578	\$1,658,848	,				,	
Travel \$771,680 \$769,500 Out-of-State 7,834 8,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300			φ105,751	34.170	ψ1,702,570	φ1,000,0 4 0	\$105,751	34.170
In-State \$771,680 \$769,500 Out-of-State 7,834 8,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$779,513 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	\$192.375					1		
Out-of-State 7,834 8,500 Subtotal Travel \$779,513 \$778,000 Operating Costs \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	\$192.375							
Subtotal Travel \$779,513 \$778,000 Operating Costs		\$187,833	\$4,542	97.6%	\$192,375	\$187,833	\$4,542	97.6%
Operating CostsProfessional Fees\$101,035Consumables12,190Office Utilities18,732Rent - Building/Space23,9082,9953,300	2,125	7,197	(5,072)	338.7%	2,125	7,197	(5,072)	338.7%
Professional Fees \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	\$194,500	\$195,029	(\$530)	100.3%	\$194,500	\$195,029	(\$530)	100.3%
Professional Fees \$101,035 \$226,450 Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300								
Consumables 12,190 16,000 Office Utilities 18,732 21,400 Rent - Building/Space 23,908 24,750 Rent - Equipment/Other 2,995 3,300	\$56,613	\$102,132	(\$45,520)	180.4%	\$56,613	\$102,132	(\$45,520)	180.4%
Office Utilities18,73221,400Rent - Building/Space23,90824,750Rent - Equipment/Other2,9953,300	4,000	2,875	(\$45,520) 1,125	71.9%	4,000	\$102,132 2,875	(\$45,520)	71.9%
Rent - Building/Space23,90824,750Rent - Equipment/Other2,9953,300	4,000	4,514	836	84.4%	4,000	4,514	836	84.4%
Rent - Equipment/Other 2,995 3,300	6,188	4,514 8,506	(2,319)	137.5%	6,188	4,514 8,506	(2,319)	137.5%
	825	875	(2,319)	106.1%	825	875	(2,319)	106.1%
	17,444	16,782	662	96.2%	17,444	16,782	662	96.2%
Information Technology 274,972 237,699	59,425	15,778	43,647	90.2 % 26.6%	59,425	15,778	43,647	90.2 % 26.6%
Employee Training 13,553 13,500	3,375	524	2,851	20.0 <i>%</i> 15.5%	3,375	524	2,851	20.0 <i>%</i> 15.5%
Misc. Operating Costs 340,929 330,187	82,547	71,973	10,574	87.2%	82,547	71,973	10,574	87.2%
Subtotal Operating Costs 340,929 330,107 Subtotal Operating Costs \$858,245 \$943,061	\$235,766	\$223,959	\$11,806	95.0%	\$235,766	\$223,959	\$11,806	95.0%
	ψ200,700	ψΖΖΟ,000	ψ11,000	33.070	ψ200,700	¥220,000	ψ11,000	33.070
TOTAL EXPENDITURES \$8,759,143 \$8,999,941			\$115,007	94.8%	\$2,192,844	\$2,077,836	\$115,007	94.8%
EXPENDITURES (OVER) /	\$2,192,844	\$2,077,836	* · · • • ; • • •	00 / 0	. , .=,			ļ
UNDER REVENUES \$672,532 (\$3,330,416)	\$2,192,844	\$2,077,836	* · · • , • • ·	0 110 / 0	. ,,			

Office of Consumer Credit Commissioner

Overview of Budget Variances for 1st Quarter FY 2020

Revenues - 60.5% of budget

Consumer Lending Industry

The renewal period for the consumer lending industry began in late November and continues until the end of December. Timing differences in receipt of revenue across the renewal period account for the variance.

Credit Access Industry

The renewal period for the credit access industry began in late November and continues until the end of December. Timing differences in receipt of revenue across the renewal period account for the variance.

MVSF Industry

The revenue variance for the MVSF industry relates to a higher than expected rate of reinstatements (73 late renewals) and for new license applications with late filing fees, generally for retroactive effect to cover unlicensed activity.

Pawn Industry

The revenue variance for the pawn industry relates to the fees associated with the filing of sixteen new and transfer applications that exceeded the projection of nine applications for the quarter.

Miscellaneous Revenue

Miscellaneous revenue is comprised of interest earnings on agency funds. The earnings exceeded the quarterly projection, with the highest earnings early in the quarter and earnings at the end of the quarter more in line with expectations.

Expenditures- 94.8% of budget

Salaries and Wages

Expenditures are 94.1% of the projected budget. The variance is primarily due to vacancies. The OCCC has chosen to defer the hiring of three financial examiners until later in the calendar year. Additionally, the agency has one posted position that has been difficult to fill.

Travel

Expenditures are 100% of the projected budget.

	In-State	Out-State
Regulatory Supervision	\$140,529.79	\$951.29
Development & Training	46,942.19	6,245.44
Other Reg Activities	-	-
Non-Employee	360.74	-
Total	\$187,832.72	\$7,196.73

Professional Fees and Information Technology

Professional fees are over budget and IT costs are under budget due to a misclassification when the accruals were being done in FY 19. The reversal of the accrual has an impact in FY 20, because the accrual does not offset the payment of the invoice in the same category. In addition, the costs associated with the project to implement the legislation making optional the Pawn Employee license were recognized during the first quarter.

Misc Operating Costs

Miscellaneous operating costs are recorded at 67.5% of the projection which is under budget because the OCCC has not yet been assessed an amount due for the Statewide Cost Allocation Plan (SWCAP). Payments are usually made to the Comptroller on a quarterly basis.

Office of Consumer Credit Commissioner Liquidity Report For the Quarter Ending November 30, 2019

	Actual
Cash at Beginning of Period	\$ 13,448,839.94
Revenues Over (Under) Expenditures	(893,186.66)
Increase (Decrease) in Payables/Encumbrances	(43,468.70)
(Increase) Decrease in Receivables	(99,753.45)
Cash at End of Period	<u>\$ 12,412,431.13</u>
Reserved Cash Balance:	
Building Maintenance/IT	\$-
Long-term facilities planning	6,249,088.58
Payables (net of receivables)	685,785.86
Lump sums for Retirements Program Funds	202,642.84
Other	-
Total Reseved Cash Balance	\$ 7,137,517.28
Unreserved Cash Balance:	
Future Operations	5,274,913.85
Total Unreserved Cash Balance	\$ 5,274,913.85
Total Cash Balance	¢ 10 110 101 10
i otal Gash Balance	\$ 12,412,431.13
Jnreserved Cash / FY 2020 Monthly Budget	7.0

Texas Department of Banking Operating Statement and Budget Analysis For the Quarter Ending November 30, 2019

			QUARTER PERFORMANCE			FY 2020 PERFORMANCE				
	FY 2019	FY 2020	1st Quarter	1st Quarter	(Over)/Under	Percent	YTD	YTD	(Over)/Under	Percent
	ACTUAL	BUDGET	BUDGET	ACTUAL	BUDGET	BUDGET	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES	#00 740 004	# 05 504 004	#0.000.045	* 0 7 40 400	(\$14.077)	100.00/	#0.000.045	#0 7 40 400	(\$44.077)	400.00/
Bank & Trust Regulation	\$22,740,931	\$25,521,034 0	\$6,699,045 0	\$6,713,422 0	(\$14,377)	100.2% 0.0%	\$6,699,045 0	\$6,713,422	(\$14,377)	
Penalties - Bank & Trust Regulation	140,000	-	0 895.089	-	0		0 895,089	0	0	0.0% 128.2%
Non-Depository Supervision Penalties - Non-Depository Supervision	2,562,127 1,097,740	3,604,957 82,600	895,089 21,500	1,147,499 32,100	(252,410)		895,089 21,500	1,147,499 32,100	(252,410) (10,600)	
Miscellaneous Revenues	492,200	404,800	101,200	60,379	(10,600) 40,821	59.7%	101,200	60,379	40,821	59.7%
TOTAL REVENUES	\$27,032,998	\$29,613,391	\$7,716,835	\$7,953,400	(\$236,565)	103.1%	\$7,716,835	\$7,953,400	(\$236,565)	
IOTAL REVENUES	φ27,032,990	\$29,013,391	φ/,/10,033	\$7,955,400	(\$230,303)	103.1%	φ1,110,033	φ7,953,400	(\$230,303)	103.1%
EXPENDITURES										
Personnel Costs										
Employee Compensation	\$16,952,793	\$18,890,947	\$4,450,798	\$4,261,627	\$189,171	95.7%	\$4,450,798	\$4,261,627	\$189,171	95.7%
Employee Benefits	4,905,696	5,545,899	1,293,943	1,207,687	86,255	93.3%	1,293,943	1,207,687	86,255	93.3%
Add'I Health/Retirement	241,770	279,995	66,567	61,490	5,076	92.4%	66,567	61,490	5,076	92.4%
Other Personnel Costs	578,444	406,089	57,714	67,431	(9,717)	116.8%	57,714	67,431	(9,717)	116.8%
Subtotal Personnel Costs	\$22,678,703	\$25,122,930	\$5,869,021	\$5,598,236	\$270,785	95.4%	\$5,869,021	\$5,598,236	\$270,785	95.4%
Travel										
In-State .	\$1,367,830	\$1,513,093	\$466,342	\$380,460	\$85,883	81.6%	\$466,342	\$380,460	\$85,883	81.6%
Out-of-State	658,574	709,330	176,510	182,941	(6,431)	103.6%	176,510	182,941	(6,431)	
Subtotal Travel	\$2,026,404	\$2,222,423	\$642,852	\$563,401	\$79,451	87.6%	\$642,852	\$563,401	79,451	87.6%
Operating Costs	#000 074	\$004 504	\$00.044	\$ 04,000	¢4.000	05 404	#00.044	\$ 04,000	\$1.000	05 404
Professional Fees Consumables	\$300,071	\$321,504	\$22,241 13,800	\$21,209	\$1,032 160	95.4% 98.8%	\$22,241 13,800	\$21,209	\$1,032 160	95.4% 98.8%
Office Utilities	37,249 41,717	38,000 46,022	13,800	13,640 17,769	118	98.8% 99.3%	13,800	13,640 17,769	118	98.8% 99.3%
Rent - Building/Space	388,330	426,635	149,766	149,659	118	99.3% 99.9%	149,766	149,659	107	99.3% 99.9%
Rent - Equipment/Other	25,179	35,178	10,582	10,287	295	97.2%	10,582	10,287	295	97.2%
Communications	298,025	303,074	70,248	68,629	1,619	97.7%	70,248	68,629	1,619	97.7%
Information Technology	165,118	334,818	139,882	140,945	(1,064)	100.8%	139,882	140,945	(1,064)	
Employee Training	282,911	329,264	71,679	68,912	2,767	96.1%	71,679	68,912	2.767	96.1%
Misc. Operating Costs	425,321	433,543	85,092	111,839	(26,747)	131.4%	85,092	111,839	(26,747)	
Subtotal Operating Costs	\$1,963,921	\$2,268,038	\$581,177	\$602,890	(\$21,714)	103.7%	\$581,177	\$602,890	(\$21,714)	
	+ ///=		T /				+ ,	,, <i>y</i>		
TOTAL EXPENDITURES	\$26,669,028	\$29,613,391	\$7,093,050	\$6,764,527	\$328,523	95.4%	\$7,093,050	\$6,764,527	\$328,523	95.4%
EXPENDITURES (OVER) / UNDER REVENUES	\$363,970	\$0	\$623,785	\$1,188,873	(\$565,088)		\$623,785	\$1,188,873	(\$565,088)	

Texas Department of Banking

Overview of Budget Variances for the First Quarter of Fiscal Year 2020 - (Variances in excess of \$1,000 and 5% from budget are reported).

Non-Depository Supervision – The variance for the quarter is due to the timing of collected assessments. This variance will be offset in future quarter assessments.

Penalties - Non-Depository Supervision – The variance is due to higher than anticipated collected penalties from prepaid funeral contract permit and perpetual care cemetery certificate holders. This variance was partially offset by lower than budgeted penalties for unlicensed money service businesses.

Miscellaneous Revenues – The variance for the quarter relates to lower than budgeted interest payments from the Treasury than anticipated. This is due to bank assessments that are now reduced quarterly which lowered the available bank balance.

Employee Compensation and Benefits – The positive variance relates to vacant staff positions. Vacancies in terms of FTEs as of November 30, 2019 are listed below:

Administrative	6
Examiners	18

Other Personnel Costs – The negative variance is due lump sum payments related to three unanticipated resignations.

Travel Breakdown

	In-State Travel	Out-of-State Travel
Regulatory Supervision	\$249,093.31	\$95,361.51
Development and Training	\$125,381.71	\$82,242.18
Other Regulatory Activities	\$3701.13	\$5,337.80
Non-Employee	\$2,283.45	\$0.00
Total	\$380,459.60	\$182,941.49

In-State Travel – The positive variance is due to: (1) vacant examiner positions; (2) training and examination related travel that did not occur; (3) examinations that were performed off-site; and (4) overall efficient use of staff.

Misc. Operating Costs – The negative variance is due to higher workers' compensation claims than budgeted as based on history.

TEXAS DEPARTMENT OF BANKING Liquidity Report For the Quarter Ending November 30, 2019				
Cash at Beginning of Period Revenues Over (Under) Expenditures Increase (Decrease) in Payables/Encumbrances (Increase) Decrease in Receivables Cash at End of Period	Actual <pre>\$ 15,221,619 \$ 1,188,873 \$ (546,275) \$ 111,135 \$ 15,975,352</pre>			
Reserved Cash Balance: Bldg. maintenance/IT Long-term facilities planning Payables (net of receivables) Lump Sums for Retirements Program Funds Other Total Reserved Cash Balance	\$ - \$ 6,250,224 \$ 1,868,094 \$ 649,380 \$ - \$ - \$ - \$ 8,767,698			
Unreserved Cash Balance: Future Operations Total Unreserved Cash Balance Total Cash Balance	\$ 7,207,654 \$ 7,207,654 \$ 15,975,352			
Unreserved Cash/FY2020 Monthly Budget	2.92 months			



TFEE Report – February 14, 2020

ACTIVITIES RELATING TO THE TEXAS FINANCIAL ENDOWMENT FUND

The 2018-2019 TFEE Grant cycle ended December 31, 2019. Semi-annual Program Activities and Reimbursement reports are under review. These reports reflect activities related to the TFEE Grant from July 1, 2019 through December 31, 2019. To date, \$17,758.50 has been requested for reimbursement this period.

The agency received 26 TFEE grant applications for the 2020-2021 grant cycle. The Grant Advisory Committee has reviewed these applications and submitted recommendations for grant award recipients.

This page left blank intentionally.